



# DIRECTORY

ISSUE 2 / 2015

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THE MOBILE DIRECTORY  
FOR FOOD & BEVERAGE  
PRODUCTS AND SERVICES

- **PRODUCT REVIEWS**
- **OVER 500 SUPPLIER LISTINGS**
- **HOME DELIVERY SERVICES**

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the **apple**  
of the **industry**

12 - 15 April 2016  
Tuesday - Friday  
**Singapore Expo**



the key ingredient  
for **growth**

12 - 15 April 2016 | Tuesday to Friday | Singapore Expo

**FoodAsia2016, the 20th International Exhibition of Food and Drinks, will return to the Singapore Expo from 12 – 15 April 2016.**

As one of the six specialised events of **Food&HotelAsia2016** (FHA2016), FoodAsia2016 will feature an extensive selection of products and supplies by international manufacturers and suppliers for the food and drinks sector. From fresh produce to ready-to-eat products, and confectioneries to beverages, this dedicated F&B platform caters to the every need of the Asian buyer. Being one of the world's largest and most comprehensive food shows, FoodAsia will attract tens of thousands of highly relevant buyers from Asia and beyond, making it the must-attend trade event for everyone in the food and hospitality industry.



**FoodAsia  
2016**

The 20th International Exhibition  
of Food and Drinks



Check out the other specialized events held alongside FoodAsia2016:



To find out more about FHA2016, please log on to the official website at [www.foodnhotelasia.com](http://www.foodnhotelasia.com)

# Kick Start Your Day



## Breakfast:

The first and most important meal of the day. Unfortunately many of us forgo this very basic habit. With long commutes to work, sorting through emails in the morning and preparing for the morning meetings with the boss, many of us find ourselves often too busy for breakfast. And there are some of us (*let's face it, ladies*) who feel skipping the meal altogether would mean cutting the calories and losing the weight. Well, if your breakfast consist of high calorie Nasi Lemak or fat-fuelled Mee Rebus, then yes, you might be adding on the pounds.

But we're talking about a healthy meal of cereal, oats or eggs on toast. Skipping a healthy breakfast like this could potentially be doing more harm to your body than good.

Studies show that there are several important reasons to eat breakfast every single morning; no matter how busy you are and even if you aren't very hungry.

Below are reasons to have a healthy breakfast every morning and why it is so vital.

### **1. People who eat breakfast are actually healthier overall.**

When you eat a reasonable and healthy breakfast in the morning, you are actually regulating your blood sugar levels which in turn reduce your risk of diabetes. An adequate amount of nutrition found in a healthy breakfast, can also lower your blood pressure, which will reduce your risk of a stroke.



## **2. Eat Breakfast; Lose the weight.**

Of all the reasons to eat breakfast, this next one is probably one of the most important. If you eat breakfast in the morning, you will be less hungry throughout the day. This is especially important for those who are watching their weight and want improved health. Those who eat breakfast are less likely to overeat, and thus consume more calories than necessary, throughout the day. Overeating throughout the later part of the day is directly related to weight gain.

## **3. Breakfast gives you energy and keeps you mentally alert.**

If you skip breakfast in the morning, you are essentially running on fumes. You need all

the nutrients present in a healthy breakfast to help you perform correctly at work or school. Those who eat breakfast in the morning are mentally sharper. Certain breakfast foods like oats and bananas have been proven to give you a brain boost and will help you perform your daily duties with a sense of heightened clarity and awareness.

## **4. Feeling Great And Not Being Moody.**

Aside from bettering your health, skipping breakfast can cause irritability and mood swings. Skipping breakfast can affect our behaviour and mood. Food is your fuel so if you skip a meal, you will suffer from your lack of energy! Just eating breakfast is an instant mood booster.

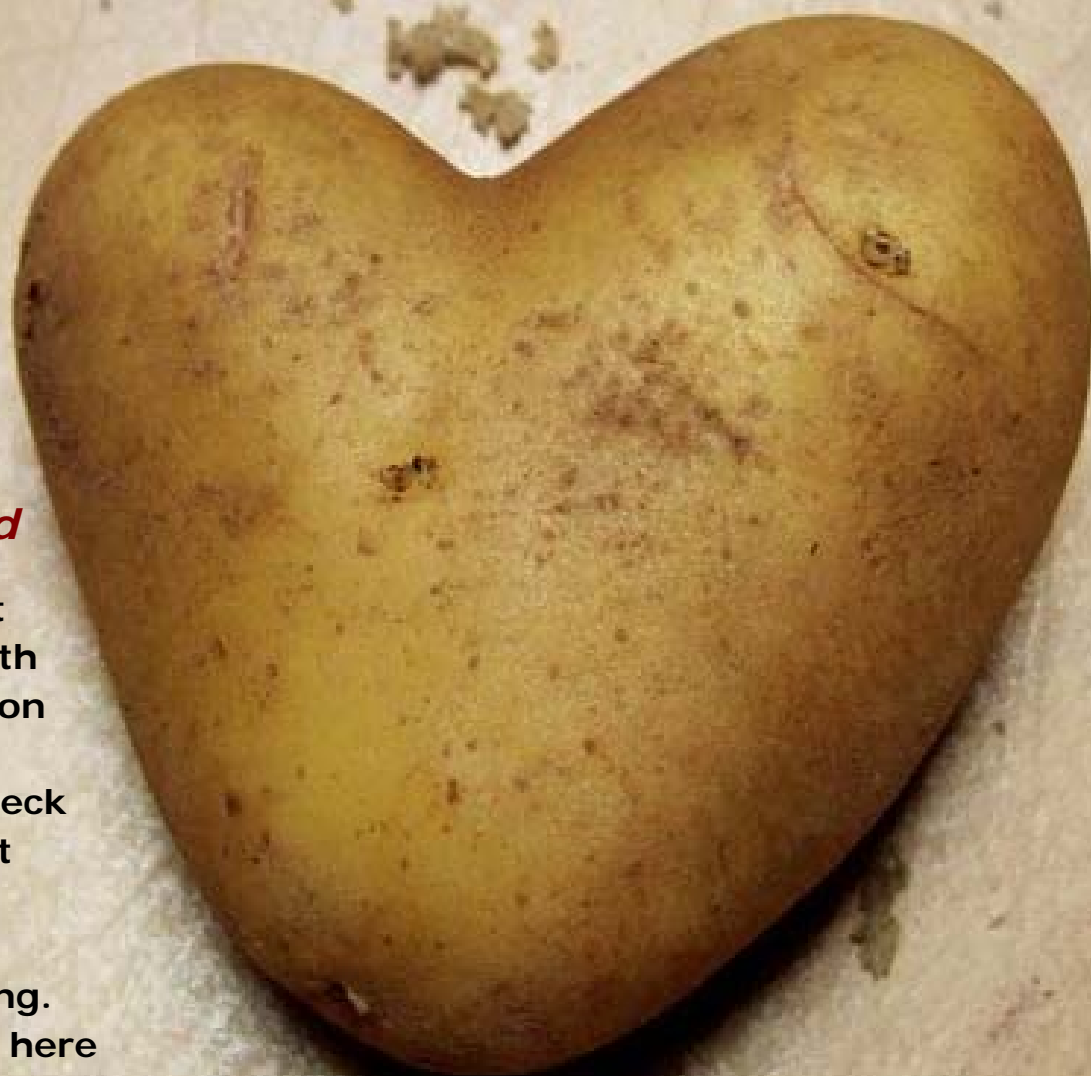


# We Heart FOOD

## *We Heart Food*

Who doesn't? But in conjunction with World Heart Day on September 29th, we're going to check out the foods that heart our heart.

Ok that's confusing. What we mean is here are foods that are good for your heart. So pile up and eat away...

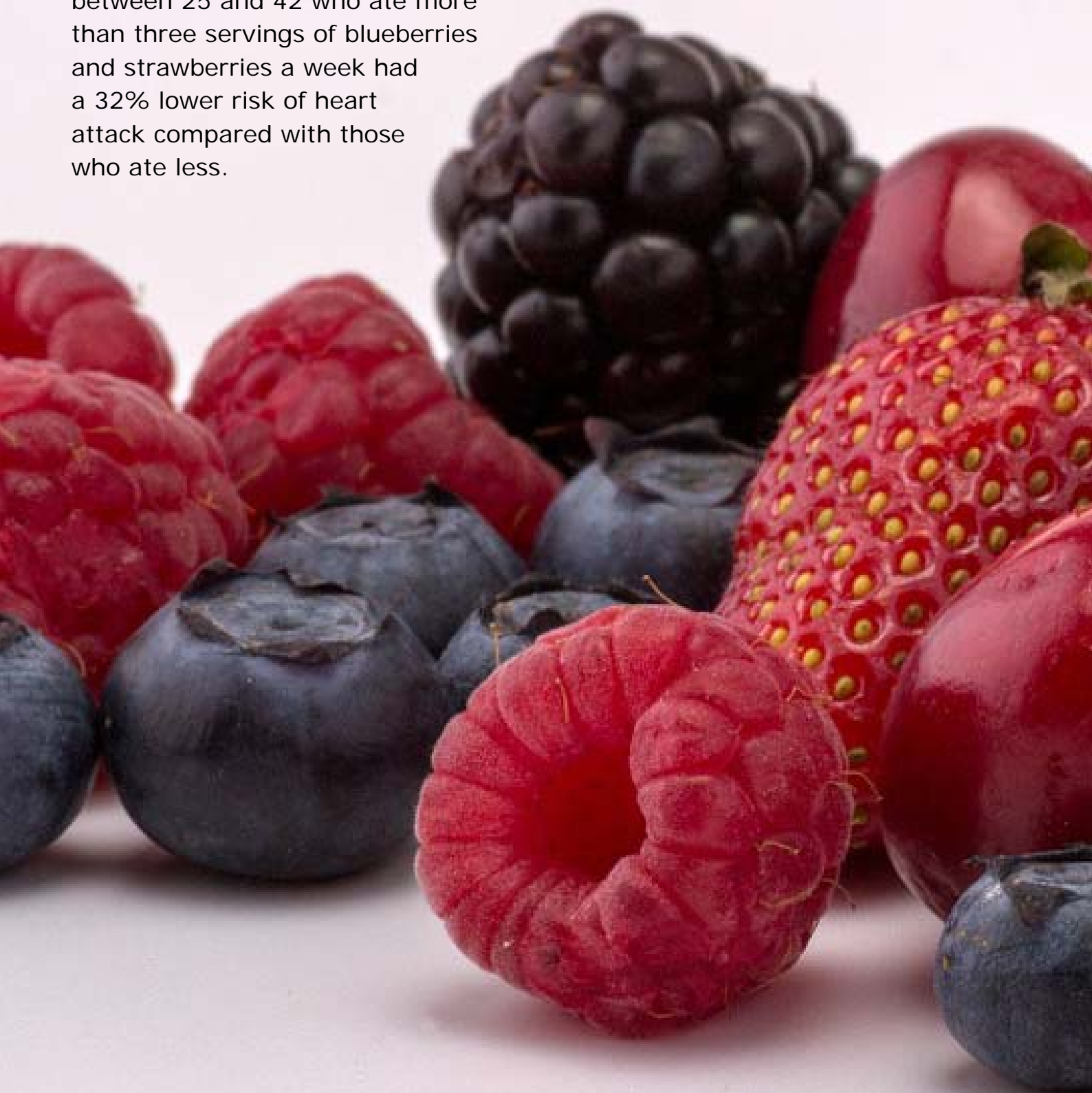


# Avocado

Add a bit of avocado to a sandwich or salad to up the amount of heart-healthy fats in your diet. Packed with monounsaturated fat, avocados can help lower low-density lipoprotein (LDL/bad cholesterol) levels while raising the amount of high-density lipoprotein (HDL/good cholesterol) cholesterol in your body.

# Berries

Blueberries, strawberries, raspberries – the choice is yours. According to a recent health study women aged between 25 and 42 who ate more than three servings of blueberries and strawberries a week had a 32% lower risk of heart attack compared with those who ate less.





# Broccoli, Spinach & Kale

Thanks to lutein, folate, potassium and fiber that's stored in it, spinach can help keep your heart in tip top shape. Then again upping your servings of any veggies is sure to give your heart a boost. But green vegetables may give an extra boost to your heart. These are high in carotenoids, which act as antioxidants and free your body of potentially harmful compounds.



# Citrus Fruits

Studies have shown that women who consume high amounts of the flavonoids found in oranges and grapefruits have a 19% lower risk of ischemic stroke (caused by a clot) than women who don't get as much of these compounds. Citrus fruits are also high in vitamin C, which has been linked with a lower risk of heart disease. Stay clear of citrus juices that contain added sugar though.

# Legumes

Fill up on fiber with lentils, chickpeas, and black and kidney beans. Just like salmon, sardines and mackerel, they're packed with omega-3 fatty acids. Plus calcium and soluble fiber.



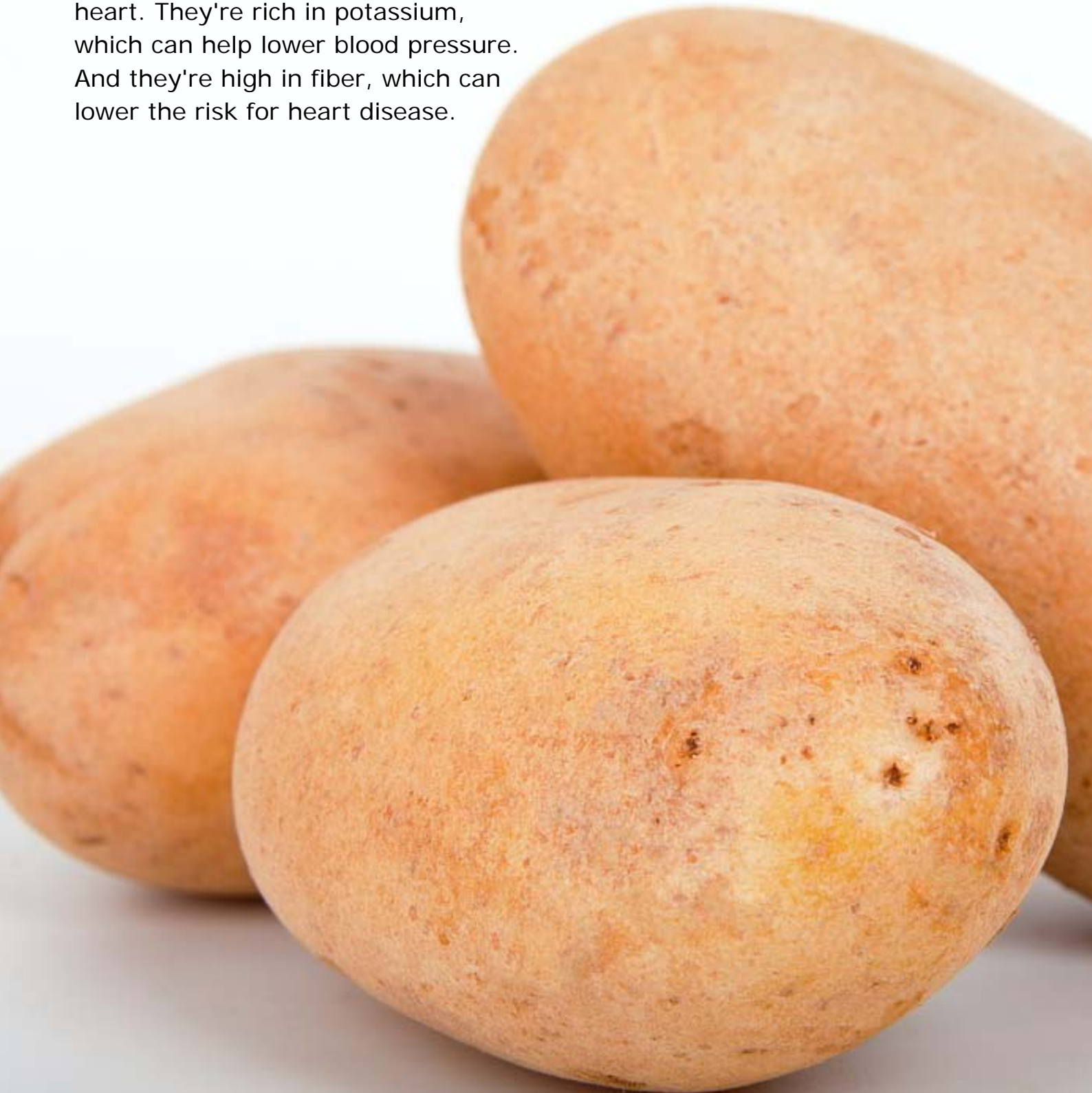
# Pomegranate

Pomegranates contain numerous antioxidants, including heart-promoting polyphenols and anthocyanins which may help stave off hardening of the arteries. One study found that a daily dose of Pomegranate juice over three months showed improvements in blood flow to the heart.



# Potatoes

There's no reason to stay away from potatoes because they look like "bad" starch. As long as they're not deep fried, potatoes can be good for your heart. They're rich in potassium, which can help lower blood pressure. And they're high in fiber, which can lower the risk for heart disease.



# Salmon, Sardines & Mackerel

Salmon, sardines and mackerel are the superstars of heart-healthy foods. That's because they contain copious amounts of omega-3 fatty acids, shown in studies to lower the risk of **arrhythmia** (irregular heart beat) and **atherosclerosis** (plaque build-up in the arteries) and decrease triglycerides.

# Yogurt

Research have shown that yogurt may protect against gum disease. If left unchecked, gum disease may elevate a person's risk for heart disease. Researchers from Japan analyzed dietary intakes from nearly 1,000 adults and found those who consumed the highest levels of dairy - specifically yogurt and yogurt-type drinks - had the healthiest gums.



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# Social Media... the good, the bad, the ugly.

By Juliana Iskandar

*Social media is a double-edge sword. When used right, it's a good tool to promote your business or social causes.*

It is a good platform to get your message to the masses. But the same happens when you have bad intentions. The 'bad' is spread fast as well and in some cases, faster than the good. When a business gets bad press in social media, it's sometimes really hard to come back from it.

Before social media, businesses had to only worry about how customers behaved in the store. I remember when I was younger and working at a café, my manager would always tell me that the customer is always right and whatever the customer wanted, we

Yes, they could tell their friends about us and whether it be a good comment or bad, the word would only get to that circle and pretty much die there. But now with social media, that circle got larger. One bad comment can spread like wildfire within minutes. Customers' comments aren't just limited to the time they spend at the physical store but outside and online as well. The Marketing Manager's job just got more complicated. How do you avoid such nasty comments then? It is a daily struggle every business out there faces. So you're not alone. Even the big guys face the same issues. I wish I can give you a magical answer to that question but the truth of the matter is, I don't. No one does. Unfortunately with social media, there is no way you can control nasty comments from occurring.



Yes, you can *try* to prevent them by providing the best service there is and responding to customers' queries within minutes, but hey, you're human. And if you're running a one-man (or woman) show, then it's even tougher. But then again, even that doesn't guarantee a clean-bill of comments. The trick here is to roll with the punches. It's how to handle the comment that matters. Now there are some cases where you just would like to scream and yell at the person from behind the keyboard ... trust me, I've been there. But that's not the way to do it. Instead, just be nice, apologise and move on. Yes, you heard me ... I said apologise. Sometimes it's truly not your fault. Yes, I totally side you on that. But a customer is still a customer and for the sake of the business, you got to treat

them as such. I'm in no way saying to kiss the ground they walk on. No, don't get me wrong. Let's say for instance you didn't get back to the customer in time and it was due to the lack of time you had with all the other duties you are juggling. Start off with a sincere apology for missing their email or call, then briefly telling them the reason for the slip. Don't go into a sob story about the kids running amok or the stove caught fire. Then offer them something for their wait. Don't overcompensate (you certainly don't want to set a precedent) but offer a solution.

Let me give you an example. Today a client of mine received a Facebook post from a customer who said that he wasn't aware that the sandwich he had ordered had lamb meat in it and since



*... Customers' comments aren't just limited to the time they spend at the physical store but outside and online as well. The Marketing Manager's job just got more complicated...*

he couldn't eat lamb, he had to throw it away and purchase another one. When I first saw the post, I laughed. Honest! Why? Cos the name of the sandwich had the word "Lamb" in it. I was so close to respond something sarcastic but I knew I couldn't. And here was a post for all to see.

Now, I could have left it be and let it ride cos other's reading it might just see how ridiculous the post was but that's not the way it works. A business should always step up and react...and react well. With dignity and grace. So here's how we handled it. We responded sincerely apologizing for his 'unpleasant'

experience and said that moving forward we would look into making sure the word lamb was written more clearly on the menu to avoid such a mishap. That was our 'spin'.

Listen, I'm sure there are some customer's you would feel like strangling but if you're in business, you know you're going to get some not so nice ones. It's just the way of the business. It's how you convert the bad ones over to your side - that's the magic.



[saharagold.wordpress.com](http://saharagold.wordpress.com)

# *Foods that can cure headaches*



***Staring at the computer screen too long, lack of sleep, stress: all these can cause you to get a thumping headache.***

When dealing with an aching head, it has become so easy to take the usual pill to ease the pain.

But did you know that too much of these pills can actually be harmful?

So if you're trying to steer clear of pain relievers, some of the best help can come from the grocery store.

***Potato:*** Don't rush out now to get your bag of potato chips or French fries. Opt for a baked potato instead.

Foods high in potassium have proven to help alleviate bad headaches, and a baked potato with its skin offers up to a whopping 600 mg.

***Banana:*** Bananas are packed with potassium and magnesium which tag-team against the pesky headache. Magnesium has a calming effect which is also a huge help to alleviate your achy head.



*... Composed of 95% water, cucumbers can help fight dehydration which is one of the causes of headaches...*

**Watermelon:** Most of the time, the cause of headaches is due to dehydration. Water and isotonic drinks can help in that area but watermelons can too.

Watermelons are packed with water (about 92% to be exact) which can give you a huge fluid boost. Plus it is also a solid source of potassium and magnesium.

**Pineapple:** Fresh pineapple is locked with natural enzyme Bromelain which has been linked for centuries as a form of natural pain relief.

It also boasts anti-inflammatory properties that can help you fight your headache woes.

**Cucumber:** Cucumber, just like watermelons, are full of water.

Composed of 95% water, cucumbers can help fight dehydration which is one of the causes of headaches.

Try it as a snack or even drop a few slices in water for a refreshing drink.

# PROMOTE YOUR BRAND FROM JUST \$600

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NON-FOOD SERVICES

**HALF  
COLUMN**

Size (mm)  
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**SGD 600**  
per  
insertion

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# 1883

## Chocolate Sauce & Caramel Sauce



### Description

**Colour:** Intense Black.

**Nose:** Intense aromatic bouquet.

**Palate:** Sweet, subtle aromas call to mind flowers, grapes, and an unusual duo of tangy and smoky cocoas.

### Product Association

**Alcohol-free:** Smoothie, Milk, Coffee, Milkshake, Tea, Muffin.



### Description

**Colour:** Brown.


**Nose:** Rich, smoky, and laced with vanilla.

**Palate:** Creamy taste of real caramel. Milky notes producing a generously rounded flavour on the palate.

### Product Association

**Alcohol-free:** Smoothie, Milk, Coffee, Milkshake, Tea, Muffin.

### Contact Supplier:

 T: +65 6262 0220

 [info@ripe-afj.com.sg](mailto:info@ripe-afj.com.sg)

 [www.ripe-afj.com.sg](http://www.ripe-afj.com.sg)

# Choya Kokuto

Created For Dark Rum Lovers



## Description

Created especially for dark rum lovers who want to appreciate both the mellow taste of the dark rum and the goodness of the traditional Japanese Umeshu, a liqueur made from ume fruit.

- **Launch:** 2004 Volume: 750ml
- **Alcohol:** 15% alc./vol.
- **Ingredients:** dark rum, ume fruit, black sugar, cane spirit
- **Category:** fruit liqueur (Umeshu)
- **Sales point:** Jamaican rum: Great as a cocktail base and for desserts

## Tasting Notes

Rich and mellow flavour from dark rum with notes of minerals and ume fruit. Enjoy its unique aroma and a deep taste after dinner on-the-rocks, with your dessert or as a cocktail base.

## Contact Supplier:



T: +65 8666 8198



[wong.joe@choya.sg](mailto:wong.joe@choya.sg)



[www.facebook.com/choyaglobal](http://www.facebook.com/choyaglobal)



# Dandelion DAN TOUCH


Fully Automatic Coffee Machine



## Description

- One Touch Technology: Cappuccino, Latte, Americano, Espresso, milk foam, hot water
- Easy programming and full touch colourful visual screen
- Patented milk foam perfection system
- Perfect coffee temperature starting with the first cup
- Patented removable brewing unit (volume: 7-10g)
- Automatic programs for cleaning, rinsing and descaling
- Milk system cleaning program
- Multilingual high-contrast full graphic display (11 languages)
- Quick-select function
- High-grade grinding disks, adjustable grinding degrees
- Height adjustable coffee-milk spout: 70-110mm
- Automatic energy saving
- 5 temperature levels: 75°, 80°, 85°, 90°, 95°C
- High efficiency pump: 19 bar pressure
- Precision DIGMESA flowmeter — Made in Switzerland

## Contact Supplier:

 T: +65 6841 2829

 [sales@transz-coffee.com](mailto:sales@transz-coffee.com)

 [www.transz-coffee.com.sg](http://www.transz-coffee.com.sg)

# Dynamo Top Brass

Most Operator-friendly Table In The Market



## Description


- Elegant polished brass colored trim
- Imported slate
- Steel support slate system
- Accent lighting for easy coin chute and ball trap viewing
- Championship cloth
- Quality cushions for livelier play and better deflection
- Magnetic ball separator
- Reinforced molded ABF legs
- Easy-adjustment leg levelers
- Modular coin box housing

***Dynamo tables are the most operator-friendly tables on the market.***

Richly colored, heavy gauge blue cloth, accented with luxurious polished brass trim are combined with all the exclusive Dynamo® features to ensure Top Brass™ will be your top earner.

The same reliable, trouble-free operation you've come to expect from Dynamo is standard in this location-proven winner.

## Contact Supplier:

 T: +65 6270 8380

 [sales@leisuretron.com](mailto:sales@leisuretron.com)

 [www.leisuretron.sg](http://www.leisuretron.sg)

# FASPAY

All-in-one POS Solution With Integrated Printer




## Description

FASPAY is a dynamic company at the cutting edge of the retail industry. In particular, it specialises in the wholesale of calling and telco cards, and designs and develops these cards in collaboration with its sister company. FASPAY leverages this extensive expertise in the calling card industry to deliver on its mission of maximising retailers' productivity through its advanced touch-screen v-POS retail system. This coupling of FASPAY's traditional strength in calling cards with an innovative technological solution certainly offers FASPAY's partners a winning deal – allowing them to surmount today's retail challenges.

At the helm of FASPAY is a highly experienced senior management team. Collectively, the team's decades of experience gives them both a deep understanding of channel distribution to retail outlets and intimate knowledge of the telco and calling card industry. It is this uniquely qualified team that drives the realisation of FASPAY's mission to transform the retail landscape.

## Contact Supplier:

 T: +65 6294 7949

 [julian@faspay.com.sg](mailto:julian@faspay.com.sg)

 [www.faspay.com.sg](http://www.faspay.com.sg)

# Jungfrau Krauter Likor

Herbal Liqueur



## Description

Jungfrau Krauter Likor is a 30% ABV herbal liqueur containing a carefully selected blend of more than 40 spices, herbs and their roots, fruits and their peels, and flowers. Aniseed, bitter orange and white turmeric are added to achieve the product's unique taste and aroma.

Jungfrau is a premium yet value for money challenger brand within Speciality Liqueurs, a category which has doubled in size year on year.

Available in 20, 50 and 70cl bottles, Jungfrau's target market is free-spirited and adventurous 18 to 24 year-olds.

## Contact Supplier:



T: +65 6261 5656



[jjazhen.feds@gmail.com](mailto:jjazhen.feds@gmail.com)



<http://jungfrauliqueur.com>

# Libbey Gibraltar Twist

Stackable Glassware With DuraTuff® Treatment



## Description

New from Libbey's is the Gibraltar Twist® collection provides a unique spin on the everyday beverage glass.


Ideal for trendy, casual dining, Libbey's sensational new Gibraltar Twist glassware adds intrigue to any beverage presentation, a perfect way to differentiate from the competition – and it's made for space-saving stacking.

## Available in these sizes:

**9 oz, 10 oz, 12 oz, 14 oz, 16 oz**

This stackable glassware is also offered with Libbey's exclusive DuraTuff® treatment, which adds durability and prolonged life, offering increased value to your investment.

## Contact Supplier:

 T: +65 6270 8380

 [sales@leisuretron.com](mailto:sales@leisuretron.com)

 [www.leisuretron.sg](http://www.leisuretron.sg)

# Mountain Goat Beer

Bottled But Not Tamed




## Description

### STEAM ALE

The Steam is a crisp, certified organic ale. We incorporate a slap of wheat malt in the grist make-up and ferment it cool. We use Cascade and Citra hops to give it a fresh, zippy finish. Great as the weather warms up. 4.5% ABV, 22BU's.

### Contact Supplier:

 T: +65 8292 8268

 [yannloh@roguemerchants.com](mailto:yannloh@roguemerchants.com)

 [www.goatbeer.com.au](http://www.goatbeer.com.au)

### HIGHTAIL ALE

The Hightail is an English inspired amber ale. It has a rich malt body and floral hop aroma. Alcohol content comes in at 4.5% (1.2 standard drinks per bottle). We handcraft our ales with the utmost care and avoid all preservatives and additives.

### INDIA PALE ALE

Ale, wheat and crystal malts upfront and Citra and Galaxy hops bring it all home. 65BU. 6.2%ABV. A tough nut, but loveable all the same.

# Rabenhorst Organic Juices

Pure Juice — Never From Concentrate




## Description

Rabenhorst offers you a broad range of fine juices that are absolutely pure and non-diluted, i.e. fruit and vegetable juices as well as specialties, functional juices, etc. Our customers value our juice compositions that are naturally tasting and at the same time brimming with vitamins, minerals, trace elements and secondary plant compounds. Valuable pure and non-diluted juices are produced to the very highest of standards in our very own fruit-pressing facilities.

## Handcrafted - Made in Germany

With expertise based on over 100 years of unique fruit and vegetable processing experience. In the creation of our premium juices, we go to extraordinary lengths to ensure that our thinking and our actions are sustainable.

## Contact Supplier:

 T: +65 6444 2001

 [biz.business.development@gmail.com](mailto:biz.business.development@gmail.com)

 [www.rabenhorst-juices.com](http://www.rabenhorst-juices.com)

# Reeds' Ginger Brew

Each Small Batch Is Hand Crafted With Pride




## Description

**Reed's Original Ginger Brew** was our first creation, and is a Jamaican recipe for homemade ginger ale using 17 grams of fresh ginger root, lemon, lime, honey, cane sugar, pineapple, herbs and spices.

## Ingredients:

Sparkling Filtered Water (Sweetened by a blend of raw cane sugar, pineapple juice from concentrate and honey), Fresh Ginger Root, Lemon and Lime Juices from concentrate and spices. Non Alcoholic. Free of Preservatives, Caffeine, Gluten and GMO's.

## Contact Supplier:

 T: +65 8292 8268

 [yannloh@roguemerchants.com](mailto:yannloh@roguemerchants.com)

 [www.reedsinc.com](http://www.reedsinc.com)



# RIPE Hotfill Juice

Shelf Stable & 100% Juice



## Description


To satisfy the strong consumer demand for healthy and natural juices, at AFJ we only select the very finest fruits from around the world, before squeezing and packing.

We also strive to ensure most products in our range are HACCP and Halal-certified, so we appeal to the broadest possible market. We are also proud of presenting you our shelf stable juices.

We have a large variety of juices, loaded with all the vitamins and minerals and oozing with nutrition and taste, without refrigeration:

- **Apple**
- **Cranberry**
- **Lime**
- **Orange**

## Contact Supplier:

 T: +65 6262 0220

 [info@ripe-afj.com.sg](mailto:info@ripe-afj.com.sg)

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# RoastMaster™ 20

The Right Roasting Conditions For Delightful Coffee Flavour




## Description

RoastMaster™ 20 – uniform and efficient coffee roasting to the core. Now small and medium-sized companies can use cutting-edge roasting technology by Bühler.

The RoastMaster™ 20 comes with a state-of-the-art control system including a touch screen for comfortable parameter optimization and process control. The proven drum roasting technology with variable drum speed.

Separate cooling and heating fans assure perfect roasting of every single bean. High quality materials provide excellent operational reliability and make the RoastMaster20 the ideal solution for all who ask for nothing less than a perfect product for a competitive price.

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 [www.buhlergroup.com](http://www.buhlergroup.com)

# The Tapping Tapir

Natural Sodas



## Description

### LEMONADE & LENGKUAS

*"A delightfully fresh and fruity soda with the exotic aroma of lengkuas and zesty lemons"*


Lengkuas is also known as blue ginger that has earthy notes and a strong citrus scent.

### HIBISCUS & LIME

*"Bright layers of fruity and floral flavours make this soda utterly refreshing from (s)tart to finish"*

Hibiscus is a tropical flower with an alluring ruby red colour and a lemony-tart yet berry-rich flavour.

### Contact Supplier:

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 [yannloh@roguemerchants.com](mailto:yannloh@roguemerchants.com)

 [www.thetappingtapir.com](http://www.thetappingtapir.com)

# Virgil's Root Beer

Gourmet Root beer

## Description


Virgil's is a gourmet root beer. We're a micro-brewed root beer made with all-natural ingredients. We use herbs imported from around the world and unbleached pure cane sugar.

**Ingredients:** Purified carbonated water, unbleached cane sugar, caramelized unrefined cane sugar, citric acid, herbs and spices! Gluten Free. No Preservatives, No Caffeine, No GMO's, and No artificial anything!

Some root beers claim to be "cold-brewed". This is merely another term for the filtering process that yields common soda. Only Virgil's Microbrewed Root Beer is truly "brewed". *Serve Chilled (Without Ice)*



## Contact Supplier:

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 [yannloh@roguemerchants.com](mailto:yannloh@roguemerchants.com)

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